REALTOR® ACTION FUND
CALIFORNIA ASSOCIATION of REALTORS®

QUICK START GUIDE 2026

THE POWER OF 200,000 CALIFORNIA REALTORS® IN THE POLITICAL PROCESS COMES FROM THE STRENGTH OF THE REALTOR® ACTION FUND

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CALIFORNIA ASSOCIATION of REALTORS®

QUICK START GUIDE 2026

CALIFORNIA ASSOCIATION OF REALTORS®

For RAF help or advice, contact:

Lisa Edwards
PAC Fundraising Manager
916-492-5211
Email: lisae@car.org
Website: raf.car.org

REALTOR® ACTION FUND
CALIFORNIA ASSOCIATION of REALTORS®

RAF Investment Levels

INTRODUCTORY LEVEL

Annual RAF Investment .... $ 25

PARTICIPATION CLUB

Annual RAF Investment .... $ 49

COST OF DOING BUSINESS

Annual RAF Investment .... $ 148

- RAF lapel pin given annually
- RAF widget for website and signature use

CAPITOL CLUB *formerly California Silver Bear*

Annual RAF Investment $449

- Capitol Club lapel pin
- Invitation to C.A.R. Capitol Reception and special events
- RAF widget for website and signature use

GOLD VIP

Lifetime RAF Investment .... $ 10,000+

Members must make an investment within the calendar year to receive these benefits:

- Gold VIP lapel pin
- Invitation to C.A.R. Capitol Reception and access to VIP Bar
- Invitation to C.A.R. special events
- Priority seating at Legislative Day and REimagine! Conference
- RAF widget for website and signature use

REALTORS® Political Action Committee
Your Best Investment In Real Estate

RPAC Major Investor Levels

STERLING R

Initial Sterling R .... $ 1,000

To sustain or renew: $1,000 • To sustain pre-2012 Chartered Sterling R: $449

- Sterling R lapel pin given annually
- Invitation to special functions at NAR meetings
- Invitation to C.A.R. Capitol Reception and special events
- Major Investor custom item

CRYSTAL R

Initial Crystal R .... $ 2,500

To sustain or renew: $1,500

- Crystal R lapel pin given annually
- Invitation to special functions at NAR meetings
- Invitation to C.A.R. Capitol Reception and special events
- Major Investor custom item

REALTORS® Political Action Committee
Your Best Investment In Real Estate

RPAC Major Investor Levels *continued*

GOLDEN R

Initial Golden R ... **$ 5,000**
To sustain or renew: $2,000 • To sustain pre-2002 Chartered Golden R: $449

- Golden R lapel pin given annually
- Invitation to special functions at NAR meetings
- Invitation to C.A.R. Capitol Reception and special events
- Major Investor custom item

PLATINUM R

Initial Platinum R ... **$10,000**
To sustain or renew: $5,000

- Platinum R lapel pin given annually
- Invitation to RPAC's President's Circle Conference
- Invitation to special functions at NAR meetings
- Invitation to C.A.R. Capitol Reception and special events
- Major Investor custom item

President's Circle is an influential group of **RPAC Major Investors** who invest an additional $2,000 annually to support federal candidates for Congress and U.S. Senate

PRESIDENT'S CIRCLE

You must be an RPAC Major Investor to enroll in the President's Circle program

STERLING R	President's Circle Enrollment	**$ 1,000**
	• *To sustain or renew ... $1,000*	
	Annual Investment in President's Circle	**$ 2,000**
CRYSTAL R	President's Circle Enrollment	**$ 2,000**
	• *To sustain or renew ... $1,000*	
	Annual Investment in President's Circle	**$ 2,000**
GOLDEN R	President's Circle Enrollment	**$ 4,000**
	• *To sustain or renew ... $1,000*	
	Annual Investment in President's Circle	**$ 2,000**
PLATINUM R	President's Circle Enrollment	**$10,000**
	• *To sustain or renew ... $5,000*	
	Annual Investment in President's Circle	**$ 2,000**

- RPAC President's Circle lapel pin given annually
- Invitation to RPAC President's Circle Conference

Invest Here!

HALL OF FAME

Lifetime Investment Total ... **$25,000** / **$50,000** / **$75,000** / **$100,000**

- Celebratory crystal item
- Invitation to C.A.R. Capitol Reception and VIP Bar
- Invitation to C.A.R. special events
- Name plaque displayed at NAR in D.C.
- Hall of Fame lapel pin
- Custom premium item for inductees

So, let me ask you this....

California REALTORS® will want to know about the REALTOR® ACTION FUND before they make a financial investment. The following questions and answers provide information on how to respond to some of these inquiries.

A RAF orientation video and materials for new members are available from C.A.R.

RAF is the driving force behind protecting private property rights and REALTORS'® ability to help Californians become homeowners

WHAT IS THE REALTOR® ACTION FUND?

RAF consists of voluntary investments from REALTOR® members paid to advance the goals of our Political Action Committees (PACs) at the federal, state, and local levels of government. The voluntary investments RAF receives support candidates for federal, state, and local office who demonstrate their support for the real estate profession and homeownership.

WHO CAN INVEST IN RAF?

Only REALTORS® can make an investment in the REALTOR® ACTION FUND. More than 50,000 California REALTORS® have joined RAF to make sure their voices are heard when government decisions are made that will impact their profession and the rights of property owners.

I THOUGHT I ALREADY PAID THIS THROUGH MY YEARLY DUES?

RAF dollars are voluntary investments from members of local, state, and national REALTOR® Associations who understand that organized REALTOR® activity in the campaign process will result in a better business climate for the real estate industry.

WHERE DO RAF DOLLARS GO?

Your investment helps elect candidates who support issues that are essential to REALTORS®.

- 30% is used here in California to support local and state candidates, including Mayors, City Councilmembers, County Supervisors, Assemblymembers and State Senators
- 70% of the funds help the REALTOR® Party of California educate and mobilize REALTORS® on local, state and federal issues to assure homeownership remains at forefront in the halls of government

WHY IS INVESTING IN THE REALTOR® ACTION FUND SO IMPORTANT?

REALTOR® efforts in Sacramento and Washington DC cannot be effective unless individuals who share REALTORS'® concerns are elected to public office. These candidates can help pass laws that are beneficial to REALTORS® and defeat those that hurt the real estate profession.

WHICH POLITICAL PARTY DOES RAF SUPPORT?

RAF is not associated with any political party – we are the REALTOR® Party of California. We support candidates who support our industry, independent of party affiliation. The REALTOR® Party of California works with elected officials from both sides of the aisle to find solutions that fit our values.

WHO DECIDES WHICH CANDIDATES RECEIVE RAF SUPPORT?

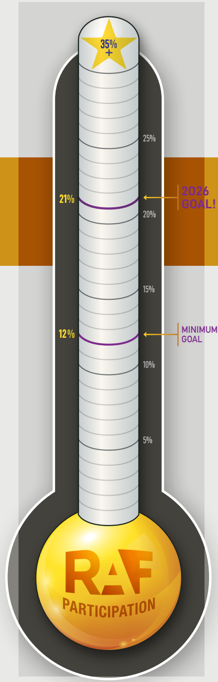
RAF is a grassroots-driven organization where decisions to support candidates start at the local level. REALTOR® Local Boards and Associations interview candidates and then make recommendations to C.A.R's. California Real Estate PAC (CREPAC) Trustees. All decision-makers are REALTOR® volunteers.

RAF plays an important role in electing lawmakers and influencing legislation critical to REALTORS®

WHAT LEGISLATION AND POLICIES WERE SUCCESSFUL BECAUSE OF RAF?

Investments in RAF have a proven impact on the outcome of legislation and policies affecting homeownership and real estate professionals, including:

- Preserving dual agency
- Preventing point-of-sale retrofits
- Reducing exposures to lawsuits
- Fighting independent contractor withholding
- Preserving the mortgage interest deduction
- Fighting statewide service taxes
- Advocating for first-time home-buyer funding
- Protecting property rights



SET YOUR RAF TEAM GOALS

What is your RAF **participation goal?**

What is your **fundraising goal?**

How many **new RAF $148 investors** do you want to add this year?

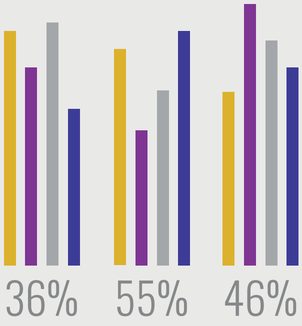
How many **Major Investors** would you like to secure?

How will you show your investors **recognition and appreciation?**

What are the top three REALTOR® **issues in your community?**

Get your 2026 RAF-O-Meter poster at raf.car.org

ARISTOTLE 360



The California Association of REALTORS® has contracted with Aristotle 360 to provide Local Associations with a top-of-the-line database management system to organize, track, categorize and report on your fundraising success.

MANAGE YOUR FUNDRAISING

Targeted Lists • In-Person Events • Dues Billing Statements • RAF Sweepstakes • Office-to-Office Contests • Directors Challenge • Email and Phonebanks

IDENTIFY AND TRACK INVESTMENTS

Target Base • Current & Previous Investors • Non-investors • Major Investors • Lifetime Investments • Members on a Payment Plan

COMPILE RAF REPORTS

Individual Investments • Office-to-Office Investments • Monthly Breakdowns • Investors v. Non-investors • Local Board Performance • Contributions by Level

Log in at raf.car.org

BUILD YOUR RAF TEAM

Consider new agents to solicit other new agents who are often enthusiastic and eager to get involved

It is recommended that all RAF investments be sent to C.A.R. at least once a week to comply with federal law and ensure timely awards recognition

There are 97 Local Associations of REALTORS® (AOR) in California. RAF Teams keep members up-to-date on REALTOR® issues and focus grassroots efforts on peer-to-peer RAF fundraising through local AOR activities.

BUILD YOUR RAF TEAM

CHOOSE A CHAIR

- Look for someone who can lead a team, recruit the best, knows the issues, ask REALTORS® for money – and get them excited about RAF

SELECT COMMITTEE MEMBERS

- Select team members who can articulate REALTOR® issues effectively and work well together on planning and executing RAF fundraising events that net an acceptable rate of return
- Team members should be representative of the AOR, including someone from the Board of Directors, the Local Candidate Recommendation Committee and/or major investors
- Consider new agents to solicit other new agents who are often enthusiastic and eager to get involved

EDUCATE YEAR ROUND

- Send communications about RAF to every REALTOR® member
- Educate new California REALTORS® at their orientation about the importance of protecting their industry
- Promote the REALTOR® Party of California philosophy, which means we support REALTOR® candidates and issues, not political parties
- Give RAF presentations at local meetings about important legislative issues at all three levels of government: federal, state – and especially local
- Mention RAF at Association meetings in every issue of member newsletters
- Have RAF materials available at all Local Association functions

FUNDRAISE

- Set up a plan to reach a goal of 21% voluntary RAF participation – or higher!
- Start at the top – ask your C.A.R. Directors for 100% participation at the $148 level – and build from there
- Start off each year with dues billing – and add a Sweepstakes
- Create two or three different types of special in-person events – different events interest different people
- Plan a targeted mail or email program and then follow up with a phone bank

RECOGNIZE

- ALWAYS thank your investors in a timely manner – showing your appreciation helps maintain member involvement and can result in a higher level of participation
- Congratulate your investors at a Recognition/Commemorative Award event, with personal emails, and acknowledgments on social media
- Recognize and celebrate our public policy successes at every opportunity!

FUNDRAISING BASICS

To be successful in RAF fundraising, members must communicate that investing in RAF will bring a direct return in the form of better government, the election of better candidates, and an effective influence by the real estate profession in political and legislative processes.

California REALTORS® don't "contribute" or "donate" to RAF – they INVEST

REASONS WHY PEOPLE INVEST

THEY BELIEVE IN THE CAUSE

Most members who invest in RAF do so because they believe that when California REALTORS® speak with one voice through RAF, the results are better elected officials, better laws and legislation affecting the real estate industry, and better government.

THEY WANT TO HELP THE PERSON ASKING

In fundraising, some members invest simply because they want to help or please the one who is asking – a friend, business associate, or influencer in the real estate community such as your Association's past and present officers, committee chairpersons, or REALTORS® of the year.

THEY DESIRE RECOGNITION OR REWARD

Praise and attention are important elements in motivating members to invest. Lapel pins, stickers, certificates, etc. are inexpensive and should be an important part of your fundraising drive.

REASONS WHY THEY DON'T INVEST

THEY'VE NEVER BEEN ASKED

If people are not asked, they will not invest – plain and simple. When organizing a fundraising drive, design one that taps into the broad ranks of members who have never been asked to invest – not just the 10–20% who invest every year.

THE FUNDRAISING APPEAL IS TOO VAGUE

A solicitation must state the case effectively. Provide the prospective investor with all the information needed to understand how their money will be spent, who decides how to spend it, and what benefit it has for the investor.

Introductory Level	$ 25
Participation Club	$ 49
Cost of Doing Business	$148
Capitol Club	$449

THEY DON'T KNOW HOW MUCH TO INVEST

One of the fundamental principles of fundraising is that people are not likely to participate unless they are asked for a specific amount, or at least an amount within a clearly defined range. Asking to give "what you can" or "what you feel is right" is not effective.

BE PREPARED FOR SOMETHING OTHER THAN "YES"

Don't give up if the first answer is "No."

Ask if a payment plan could change their mind (investments of $449 and up can be made in monthly installments), or suggest a lower amount – the RAF "Introductory Level" is just $25 a year.

RAF FUNDRAISING
FOLLOW THE LAW

Only the "Solicitable Class" – REALTORS® – can contribute to RAF

People outside of the Solicitable Class cannot:

- Receive solicitation materials such as invites, flyers or emails
- View certain RAF-related information on public websites
- Attend RAF fundraising events
- Purchase tickets or merchandise to benefit RAF
- Donate money, goods or services for a RAF event

The One-Third Rule

Money raised at a fundraising event must total at least three times the fair market value of prizes, related event costs such as food and beverage, merchandise, and entertainment.

Example: If the event costs a total of $1,000, then at least $3,000 must be raised (three times the cost of the event) to comply with federal law.

Transfer deadlines for records and investments

All contributions and donor records must be forwarded to C.A.R. within federal timelines:

Investment of more than $50
Within 10 days of receipt

Investment of $50 or less
Within 30 days of receipt

Recommended: All RAF investments should be forwarded at least once a week to ensure timely reporting and awards recognition.

You MUST submit a Fundraising Request Form (raf.car.org) and receive authorization from C.A.R. before promoting or holding any fundraiser.

DUES BILLING STATEMENT

Members investing on their Dues Billing Statement (DBS) is the easiest, most successful way to raise money. If you can raise all or most of your RAF dollars at the front-end, then the remainder of the year is not solely reliant on face-to-face solicitations or special events.

ADD A SWEEPSTAKES TO DBS

A sweepstakes combined with the dues billing cycle is a great – and easy – way to give members an incentive to invest in RAF.

Any REALTOR® member who invests in RAF within the open period will be automatically entered into a drawing for a prize such as an iPad or gift cards of different values.

C.A.R. staff will provide custom DBS Sweepstakes promotional materials.

ASSOCIATION CONTESTS

Challenges between Associations are popular as a motivational tool to increase membership involvement and show your REALTOR® spirit. And there are prizes!

Winners are categorized by size of AOR:

- Highest Average RAF Investment
- Highest RAF Participation Rates

The **Directors Challenge** goal is to achieve 100% participation at the $148 level ("Cost of Doing Business").

OFFICE-TO-OFFICE CONTEST

Office-to-Office challenges are successful due to the competitive spirit of California REALTORS® and the pride they take in their office. Challenge your offices to compete against one another to see which one can raise the most voluntary investments for the REALTOR® Action Fund.

EMAIL CAMPAIGNS

Email campaigns take very little effort to administer and can have a big impact in a short amount of time.

Plan an email campaign

- A simple ask from the Board President
- An update on what is going on at the local level
- An end-of-year thank you to your investors

Choose your target audience

- Ask non-investors for a $25 "Introductory Level" investment
- Reach out to investors who have participated in previous years but not in the current year

After your targeted email program, follow up with a phone bank.

RAF Disclaimer Required

The following disclaimer must be included on all RAF solicitation materials, including emails, invitations and flyers:

Political contributions are not tax deductible as charitable contributions for federal and state income tax purposes. Contributions to the REALTOR® Action Fund are voluntary, but you may give more, or less, or nothing at all. Failure to contribute will not affect an individual's membership status in the California Association of REALTORS® (C.A.R.). Contributions will be allocated among three of C.A.R.'s political action committees (PACs), according to different formulas approved by C.A.R. for personal and corporate contributions. These PACs are: CREPAC (supports state and local candidates); CREPAC/Federal (supports federal candidates); and CREIEC (makes independent expenditures in support of or opposition to candidates). C.A.R. also sponsors IMPAC which supports local and state ballot measures and other issues that impact real property in California. The allocation formula may change including redesignating a portion to IMPAC.

IN-PERSON EVENTS

Create two or three different types of special in-person events – different types interest different people. In-person fundraisers offer a great opportunity to invite non-investing members to an event that supports voluntary investments to RAF.

Theme ideas include:

- Wine & Cheese Reception
- Meet & Greet with a keynote speaker
- Local Craft Beer & Bits Tasting
- Chili Cook-off
- Karaoke Battle Royale

Note: Games of chance (such as a raffle or Casino Night) are not permitted under law.

ADD-ONS TO IN-PERSON EVENTS

Local Associations can add a simple game of skill at any in-person event; it's the perfect way to tap into REALTORS® competitive spirit, start some fun – and raise money. Ask for a $25 investment with have prizes for the winners.

Two popular add-on games are Cornhole and Jenga; pull-up banners are available from C.A.R. staff. *Items relating to games are reimbursable through the local AOR's LCRC sub-account.*

PHONEBANKS

Leverage the power of member-to-member outreach by organizing a phonebank. Phonebanks work well because they involve a skill that comes naturally to REALTORS® – the one-on-one pitch. Contact non-investing members, tell them about RAF, and ask directly for an investment. We also suggest adding a phonebank around your DBS cycle to remind members to pay their dues.

THE ONE-ON-ONE ASK

You must have invested in RAF yourself: The first question you'll often be asked is, "How much money have YOU invested in RAF?"

Use your influencers: Recognized, successful REALTORS® who are leaders in Association activities are often very successful in soliciting for RAF.

State the case for RAF effectively: Understand how RAF works, its purpose, objectives, and successes. Use persuasion, not pressure, and if you don't know the answer to a question, promise to find out – then follow up.

Ask for a specific amount: People are much more likely to invest when they are asked for a specific amount. A "give whatever you feel is right" approach doesn't work well when fundraising.

Make it work: If the answer is "Yes," congratulations! If the response is "No":

- Ask if a payment plan would change their mind; investments of $449 and up can be made in monthly installments
- Suggest a lower level; the RAF "Introductory Level" is just $25 a year

Always follow up: Send a thank you – whether or not an investment was made.

SAY THANK YOU – MORE THAN ONCE

RAF RECOGNITION

FOLLOW THE LAW

Recognition events are NOT fundraisers and no fundraising activity may take place.

Expenses for RAF recognition events shall not exceed 10% of the RAF amount raised by the Local Association in the preceding calendar year.

Recognize & Appreciate

Recognition and appreciation are essential elements in motivating members to invest. Showing members they are appreciated will help maintain their involvement and may also help elevate them to a higher level of participation.

IN-PERSON RECOGNITION EVENT

Invite investors to a special recognition dinner or event with Association leadership, industry experts and/or a celebrity guest.

Note: Under law, no fundraising activity may occur at these types of events.

TOKENS OF APPRECIATION

It's near impossible to hand out too many RAF awards to your investors. Lapel pins, stickers, ribbons, certificates, etc. are inexpensive and should be essential to your fundraising drive.

PUBLIC RECOGNITION

Create a "Thank You" list of investors for your local members-only newsletter and website, or on an "Investor Recognition Wall" in your office.

NEW YEAR / WELCOME EMAIL

Have your Association president send a welcome to the New Year thanking all members who have invested in RAF.

MAJOR INVESTOR EMAIL

Have your Local Association president send a thank you email to your new investors of $449 and above and copy the rest of your board members. All of your Association's leadership should respond with positive recognition.

YEAR-END EMAIL

Send a thank you email to all investors.

RAF SOCIAL MEDIA

FOLLOW THE LAW

Only REALTORS® ("Solicitable Class") may be asked to contribute to RAF

RAF solicitations on public websites are prohibited

The following information must be confined to areas of the Association's website that are accessible only to REALTORS® via their NRDS number.

- Encouraging support of RAF activities *(by making an investment)*
- Facilitating making an investment to RAF *(by providing a phone number, email or link for payment)*

Associations may make certain RAF information available on their PUBLIC websites. However, anything which could be considered a solicitation for a RAF contribution must be on a password-protected site that may only be viewed by REALTORS® via a NRDS number.

ALLOWED ON PUBLIC WEBSITES

Certain RAF informational pages can be available to the public, such as:

- RAF's legislative priorities and accomplishments
- Informational pages such as photos of activities, meeting dates and times, calendar of events, etc.
- RAF general financial information, such as how much has been invested or the number of RAF investors in a given period ("$15,000 raised for RAF")
- RAF fundraising events if they consist of **nothing more than details about when and where the event will be held.** For example:

~~JOIN US!~~ ~~GIVE TO RAF!~~

RAF WINE NIGHT ~~FUNDRAISER~~

January 19 • 5-7pm
Cellar Bar & Grill
1160 Taymore Street
~~Tickets $25 / Person~~
~~RSVP Jody@bzaor.org~~
~~(723) 445-5600~~

Click for more info*

Must link to a website that can* ***only* *be accessed by REALTORS® with their NRDS number*

PROHIBITED ON PUBLIC WEBSITES / MUST BE PASSWORD-PROTECTED

Associations must carefully monitor the content of their public website if it includes RAF information

Since not all visitors to a public website are necessarily REALTORS® (the Solicitable Class), certain information cannot be posted:

- No asking for or encouraging a RAF investment
- No information about investing in RAF
- No posting the dollar amount of an individual's investment
- No information about a RAF fundraiser that:
  - Encourages attendance ~~*Join Us!*~~
  - Requests an investment ~~*Tickets $25*~~
  - Facilitates a payment ~~*RSVP jody@bzaor.org*~~

RAF LOCAL ASSOCIATIONS

REALTOR ACTION FUND
CALIFORNIA ASSOCIATION of REALTORS®

HELP & ADVICE

Lisa Edwards
PAC Fundraising Manager
916-492-5211
Email: lisae@car.org
Website: raf.car.org

REGION 1

Del Norte AOR
707-465-3321
dnaor.com

Humboldt AOR
707-442-2978
harealtors.com

REGION 2

Lassen AOR
530-257-5220
lassenaor.com

Oroville AOR
530-533-9112
orovillerealtors.com

Paradise AOR
530-877-7626
paradiserealtors.com

Plumas AOR
530-283-2961
plumasrealtors.com

Shasta AOR
530-223-0410
shastamls.com

Sierra North Valley REALTORS®
530-893-1301
snvrealtors.com

Siskiyou AOR
530-926-5083
siskiyouaor.com

Tehama County AOR
530-529-0430
tcaor.com

Trinity County AOR
530-623-0619
trinitycountyaor.com

REGION 3

El Dorado County AOR
530-676-0161
edcar.org

Lodi AOR
209-368-5316
connectlar.org

Nevada County AOR
530-272-2627
nevadacountyaor.com

Placer County AOR
916-624-8271
pcaor.com

Sacramento AOR
916-922-7711
sacrealtor.org

South Tahoe AOR
530-541-7007
staor.org

Sutter-Yuba AOR
530-674-4222
syaor.com

Tahoe Sierra BOR
530-583-0275
tahoemls.com

Yolo County AOR
530-666-4253
yolorealtors.com

REGION 4

Coastal Mendocino AOR
707-964-7008
cmaor.org

Lake County AOR
707-263-9300
lcaor.com

Marin AOR
415-507-1000
marinrealtors.org

North Bay AOR
707-542-1579
nba.realtor

Northern Solano County AOR
707-422-5306
nscar.net

Solano AOR
707-644-5525
saor.org

REGION 5

Contra Costa AOR
925-295-9200
ccartoday.com

Delta AOR
925-757-8283
deltaaor.com

REGION 6

Bay East AOR
925-730-4060
bayeast.org

Bridge AOR
510-848-4288
bridgeaor.org

REGION 7

Amador County AOR
209-223-3874
amadorrealtors.com

Calaveras County AOR
209-736-4600
calaverasrealtors.org

Central Valley AOR
209-858-1700
cvar.org

Mariposa County BOR
209-966-4937
facebook.com/mariposabor

Merced County AOR
209-725-2165
mercedcounty.com

Tuolumne County AOR
209-532-3432
tcrealtors.org

REGION 8

San Francisco AOR
415-431-8500
my.sfrealtors.com

REGION 9

Silicon Valley AOR
408-200-0100
silvar.org

REGION 10

Monterey County AOR
831-393-8660
mcar.com

San Benito County AOR
831-636-4605
sbcaor.org

Santa Cruz County AOR
831-464-2000
mysccar.org

REGION 11

Conejo Simi Moorpark AOR
805-495-4681
csmaor.com

Lompoc Valley AOR
805-736-1288
lvaor.com

Ojai Valley BOR
805-646-8453
ojaivalleyrealtors.com

Santa Barbara AOR
805-963-3787
sbaor.org

Santa Maria AOR
805-922-7888
SMAOR.com

Santa Ynez Valley AOR
805-688-7744
syvaor.com

Ventura County Coastal AOR
805-981-2100
vcrealtors.com

REGION 12

Bakersfield AOR
661-635-2300
bakersfieldrealtor.com

Fresno AOR
559-490-6400
fresnorealtors.com

Kings County BOR
559-582-2591
kcbor.com

Madera AOR
559-673-2218
maderarealtors.com

Tehachapi Area AOR
661-822-7652
tehachapiaor.com

Tulare County AOR
559-627-1776
tularecountyrealtors.com

Continued

REGION 13

Arcadia AOR
626-446-2115
theaar.com

Glendale AOR
818-241-2184
gaor.org

Pasadena Foothills AOR
626-795-2455
pfar.org

REGION 14

Idyllwild AOR
951-659-2345
idyllwildassociationofrealtors.com

Inland Valleys AOR
951-684-1221
ivaor.com

Southwest Riverside Co. AOR
951-894-2571
srcar.org

REGION 15

Ridgecrest Area AOR
760-499-1098
ridgecrestaor.com

The Inland Gateway (TIGAR) AOR
951-735-5121
tigar.org

REGION 16

Citrus Valley AOR
909-305-2827
cvar.net

West San Gabriel Valley REALTORS®
626-288-6212
wsgvr.org

REGION 17

Greater Los Angeles REALTORS®
310-967-8800
greaterlarealtors.com

Los Angeles Southwest AOR
310-216-6781
lasaor.com

Malibu AOR
310-456-5566
maliburealtors.org

REGION 18

Burbank AOR
818-845-7644
burbankrealtors.org

Southland Regional AOR
818-786-2110
srar.com

REGION 19

Santa Clara County AOR
408-445-8500
sccaor.com

REGION 21

Inglewood BOR
310-671-3650
inglewoodbor.com

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